



## **CONVERGENCE TECHNOLOGIES, INC. (CTi) RETAINS NATIONAL CAPITAL TO ADVISE AND ASSIST IN CONSOLIDATION STRATEGY**

[March 4, 2005 --- Bethesda, MD] Convergence Technologies, Inc. (CTi) has retained National Capital Companies, LLC (NCC) to advise and assist the company in its consolidation strategy. CTi was formed to capitalize on the dramatic increase of converged systems in both government and industry by consolidating IT and telephony integrators. CTi is led by a veteran team of technology experts and entrepreneurs with proven track records in building and integrating successful businesses. CTi's Chairman and Founder, Len Fassler, is the co-founder and former Chairman of AmeriData Technologies, Inc. Under Mr. Fassler's leadership, AmeriData grew to over \$2 billion in revenue before it was acquired by GE Capital in 1996.

"My associates and I have built many companies, some of them public, and we understand how to integrate the cultures, finance and back office activities of multiple companies into a durable entity whose sum is much greater than the individual parts," said Mr. Fassler. "By leveraging the finest service and engineering capability through the skill sets of our acquired companies, we intend to build CTi into a major force in the converged network space."

CTi has completed two acquisitions since securing funding from Founders Equity in the fourth quarter of 2004. Open Systems, Inc. was acquired in November 2004 and WorldNet Technology Consultants, Inc. was acquired in February 2005. Working through National Capital, CTi is now seeking a select number of high quality companies located in Maryland, Washington, D.C. and Virginia to become part of its organization.

### **About CTi**

Headquartered in White Plains, New York, CTi is building a world class converged network systems integration and managed services company. CTi is led by a veteran team of technology experts and entrepreneurs with proven track records in building and integrating successful businesses. CTi's service offering will include technology consulting, infrastructure design & implementation, security & disaster recovery, network monitoring, applications, and helpdesk & desktop support. For more information please visit CTi's website at [www.converge-it.com](http://www.converge-it.com).

### **About National Capital**

For the past 18 years, National Capital and its affiliates have advised more than 300 public and privately held companies. From its offices in Bethesda, Maryland, NCC has provided critical advisory services to its clients including capital procurement and merger and acquisition advisory, on both the sell side and the buy side. For more information please visit National Capital's website at [www.nationalcapital.com](http://www.nationalcapital.com).

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